PRESS RELEASE

# What is a press release?

#### A press release is...

- A short, compelling news story written by organizations to inform the media about events, new reports and other relevant issues
- It aims to attract the interest of a journalist or a publication and make it easier for the journalist to easily produce his/her own story

## Why do we need a press release?

- To provide background about a particular event or issue
- To say your message to the public clearly
- To help the journalist get the right information



# Press release structure

#### Parts of a press release



The 2016 winning organizations are from Burundi, Mexico, Belize, Kenya, Nigeria, Iran (Islamic Republic of), Nepal, Chile, and New Zealand. Almost 1,000 nominations were received from more than 120 countries, for the Award, which is hosted by UNAIDS in partnership with AIDS 2016, the Global Network of People Living with HIV, the International Community of Women Living with HIV/AIDS, the International Council of AIDS Service Organizations and Irish Aid.

"Community-based organizations are taking the lead in shaping the course of the AIDS response. The organizations here today - recipients of the 2016 Red Ribbon Award - are examples to us all of what it truly means to fast track the AIDS response, and to do so in a way which is inclusive, and that advances human rights and gender equality", Jan Beagle, Deputy Executive Director, UNAIDS

The Red Ribbon Award was first presented in 2006 and since then has been awarded every two years at the International AIDS Conference. This year there were five award categories.

#### Contact

UNAIDS Alasdair Reid tel. +41 79 594 1923 | reida@unaids.org

#### 7. Contact Info

#### UNAIDS

The Joint United Nations Programme on HIV/AIDS (UNAIDS) leads and inspires the world to achieve its shared vision of zero new HIV infections, zero discrimination and zero AIDS-related deaths. UNAIDS unites the efforts of 11 UN organizations—UNHCR, UNICEF, WFP, UNDP, UNFPA, UNODC, UN Women, ILO, UNESCO, WHO and the World Bank—and works closely with global and national partners towards ending the AIDS epidemic by 2030. Learn more at unaids.org and connect with us on Facebook and Twitter.

#### 8. Boiler Plate or overview of the organization

6. Body

"The Lead": The most important info

Who? What? Where? When? Why? How? Approximately 30 words (1-2 thin paragraphs) May include a "book" (provocative quote or question)

#### "The Body": The crucial info

Argument, Controversy, Story, Issue

The Inverted Pyramid Evidence, background, details, logic, etc. Quotes, photos, video, and audio that support, dispute, expand the topic

"The Tail": extra info Interesting/Related items May include extra context In blogs, columns, and other editorials: the assessment of the journalist

### The Lead: 5Ws and 1H

- The opening of a news story (First 2 paragraphs)
- Summarizes the news story
- Should try to answer as much as possible the 5Ws and 1 H: Who, What, When, Where, Why, How



#### The Lead: 5Ws

Miss Myanmar Htet Htet Htun (who) won the best national costume award at the 65th Miss Universe competition (what) on Monday (when) at the SM Mall of Asia arena. (where)

Htun brought her costume on stage (how)— a big backdrop depicting the tourist attractions in Myanmar, the Shwedagon Pagoda and the Bagan temples. She performed as the traditional Myanmar puppet in her costume, to the delight of the crowd. (why)

## The Lead

- WHO: Miss Myanmar Htet Htet Htun
- WHAT: won the best national costume award at the 65<sup>th</sup> Miss Universe
- WHEN: Monday
- WHERE: SM Mall of Asia arena
- WHY: She performed and delighted the crowd
- HOW: She brought her costume

### Lead Sample

For the first time in the pageant's history, a contestant from Burma won the award for the best national costume at the Miss Universe beauty pageant.

Miss Burma Htet Htet Htun won the award at the Miss Universe 2016 – the 65<sup>th</sup> annual event– which was held on Monday in Manila, Philippines . Her costume theme was a "puppet princess", and it was inspired by a traditional Burmese puppet show.

#### Make your own lead

- WHO: A young man
- WHAT: A young man died
- WHEN: A young man died early Monday morning
- HOW: A young man died early Monday morning when fire raged through his home
- WHERE: A young man died early Monday morning when fire raged through his home in Yangon
- WHY: A young man died early Monday morning when fire sparked by faulty wiring raged through his Yangon home.

## Dos and Don'ts for Writing Leads

#### • Dos

- Write simply and clearly
- Try to keep it short
- Try to read the lead to yourself out loud to check
- Avoid jargon and acronyms
- Write in the past tense

#### • Don'ts

- Don't try to include too much
- Don't bury the lead
- Don't write lengthy leads

### Why is the lead important?

- Summary of the story
- Hook readers in to read the rest of your story
- If the reader doesn't have time to read whole story they will at least

know its summary



### Headlines

- Should be concise and informative
- Must be correct
- Must connect to ordinary readers
- Must attract attention



### Bad Examples of a Headline

High-level discussion around the impact of strong health systems on global security and prosperity

• What the meeting was actually about: You want a better world? Build better hospitals

### Bad Examples of a Headline

- A woman in a sumo-wrestler suit assaults her ex-boyfriend in a club on Halloween after she saw him with a new girl
- The epidemic

#### Man sues Uber for \$45M after app's glitch leads to divorce



\*Includes WHO, WHAT and WHY

#### **UNAIDS calls for 20 billion condoms by 2020**



\*Use of numbers can make the headlines more interesting

No confirmed human cases of bird flu yet – DOH

DOH: No confirmed human cases of bird flu yet

DOH launches Quitline to help Filipinos quit smoking "The Lead": The most important info Who? What? Where? When? Why? How? Approximately 30 words (1-2 thin paragraphs) May include a "hook" (provocative quote or question)

#### "The Body": The crucial info

The Inverted Pyramid Argument, Controversy, Story, Issue Evidence, background, details, logic, etc.

Quotes, photos, video, and audio that support, dispute, expand the topic

"The Tail": extra info Interesting/Related items May include extra context In blogs, columns, and other editorials: the assessment of the journalist

## The Body

- More details about the story
- Statistics (Latest figures and data)
- Quotes Make quotes for your organization

## The Tail

- Extra details
- Other interesting/related items

#### Quotes

- Keep sentences short
- Use conversational language
- Don't use jargon or acronyms
- Don't use quotes to provide information. They should be used to provide insight, opinions or call to action

#### Sample Quote

"HIV changed my life, but it doesn't keep me from living."

- Magic Johnson



### Quotes

- "It is bad enough that people are dying of Aids, but no one should die of ignorance." – Elizabeth Taylor
- "One of the best ways to fight stigma and empower HIV-positive people is by speaking out openly and honestly about who we are and what we experience."
- - Alex Garner, HIV Activist

" MONEY ALONE DOES NOT BUY BETTER HEALTH. GOOD POLICIES THAT PROMOTE EQUITY HAVE A BETTER CHANCE. "

- Margaret Chan, director-general of the World Health Organization

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#### Tips in Writing Press Releases

- Make sure that the story is newsworthy
- One page is best and two is the maximum
- Write good headlines
- Ask yourself, "How are people going to relate to this and will they be able to connect?"
- Use plain language. Avoid excessive use of adjectives and fancy words
- Include contact details
- Have a call to action

#### When to send the release?

- If you have an event, send a media advisory or invitation to the media a week before
- Send the press release on the same day of your event
- Morning before 12 noon (Journalists need to have stories filed by the afternoon so better to send the release in the morning)

#### Press Kit

- Press release
- Fact sheets/brochures
- Bio of speakers
- Hi-res Photos
- Promotional Materials: Shirts, stickers, notebooks etc

#### Activity: Make a Quote

World AIDS Day World Heart Day World Immunization Week Thank You!